

A program designed to give practical tips to taking clients global in the emerging South East Asian markets. Join our esteemed faculty in discussing the ever-changing issues that surround several of the key issues in international business law.

Highlights:

- The Practitioner's Guide to Taking Clients Global
- Structuring and choosing an entity in China
- Impact of the Free Trade Agreement with Korea
- Managing Risks in China
- Protecting IP in China
- Foreign Firm Affiliations

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FINAL NOTICE



WSBA-CLE • The Innovator in Legal Education®

Co-sponsored by the International Law Section

INTERNATIONAL LAW: Do's & Don'ts of Doing Business in Asia

Online
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Option
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Thursday, June 21, 2012

Join us for this program at
WSBA-CLE Conference Center
at Century Square
1501 Fourth Avenue, Suite 308
Seattle, Washington 98101

International Law & Business Law | ALL LEVELS

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How to Guide Your Clients through the Emerging Asian Markets

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INTERNATIONAL LAW:

Do's & Don'ts of Doing Business in Asia

MORNING

7:30 a.m.
Check-in • Walk-in Registration • Distribution of Coursebooks • Coffee & Pastry Service

8:25 a.m.
Welcome and Introduction by Program Chair
Shahzad Qadri — Wong Fleming P.C., Bellevue

8:30 a.m.
The Practitioner's Guide to Taking Clients Global
What a lawyer needs to know before embarking on a journey of taking their clients to China; Korea; Japan. This seminar will introduce practitioners to the South East Asian business and corporate law systems in general, as well as provide guidance as it pertains to foreign direct investment laws as well as the foreign investment policies. Learn practical tips as well as key considerations that every practitioner must consider before advising their clients to do business in these regions.

Sara P. Sandford — Garvey Schubert Barer, Seattle

9:30 a.m.
China — Structuring and Choosing an Entity
Avoid the maze and pitfalls of choosing the wrong entity in China. This seminar will discuss the advantage and disadvantages of various corporate structures that may be utilized by Corporations doing business in China. Get insights and practical tips on how to avoid common and costly mistakes that result from choosing the wrong entity in China.

Fraser Mendel — Davis Wright Tremaine LLP, Seattle

10:30 a.m. Break

10:45 a.m.
Korea — Impact of the Free Trade Agreement
What do when the walls come tumbling down: What the landmark agreement between the United States and South Korea means to you and your clients.

Pradnya Pradhan Desh — Desh Elliott P.C., Bellevue
Jessica Nayoung Yu — Wong Fleming P.C., Bellevue

11:45 a.m.
Lunch on Your Own

AFTERNOON

12:45 p.m.
Managing Risks in China
How to conquer the unknown: due diligence, legal risks and financial risks. Strategies for minimizing risk while doing business in China
Nelson G. Dong — Dorsey & Whitney, Seattle

1:45 p.m.
Protecting IP in China
The difficult we do today, the impossible we do at a CLE. Protecting your client's intellectual property in China: Is it really possible?
Tracy M. Heims — Apex Juris PLLC, Seattle
Hai Han, Ph.D. — Seed Intellectual Property Law Group PLLC, Seattle

2:45 p.m. Break

3:00 p.m.
Foreign Firm Affiliations
This seminar will discuss the necessity of affiliating with a foreign firm. Understand the framework of when, where and how one should make a decision to affiliate. Our experienced faculty will further explore the do's and don'ts of such affiliation.

Ramina Dehkoda-Steele — Wong Fleming P.C., Bellevue
Glen E. M. Yaguchi — Yaguchi Law Firm PLLC, Seattle

4:00 p.m.
Completion of Evaluation Forms • Adjourn

Can't join us in Seattle for this program? You can still attend – and get live CLE credit – via the simultaneous webcast, broadcast LIVE over the Internet on Thursday, June 21, 2012, starting at 8:25 a.m. Pacific Daylight Savings Time. You may access this event from anywhere with an established Internet connection. The webcast will include video and audio of the speakers and seminar handout materials – all on your computer! Select the “attend online” option (#12836WEB) on the registration panel of this brochure or go to www.wsba.org/seminars and enter #12836WEB in the search box. You will receive a confirmation with instructions for logging onto the webcast prior to June 21.

SEMINAR REGISTRATION

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We encourage early registration. On-site registration is on a space-available basis. Coursebook included with price of tuition. I wish to register for the following seminar:

International Law: Do's & Don'ts of Doing Business in Asia

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If special accommodations are needed, please contact Heather Kistner at 206-727-8258 or toll-free at 1-800-945-WSBA, email: heatherk@wsba.org

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*Effective July 1, 2008, sales tax for Washington residents is based on where the product is delivered. To calculate the correct sales tax based on the location to which your order will be shipped, go to the Department of Revenue's website at <http://dor.wa.gov> and select "I need to find a sales tax rate (GIS)". For example, the sales tax rate for products delivered within the City of Seattle is 9.5%. If you need additional assistance in finding or calculating the applicable sales tax rate, contact the WSBA Service Center at 1-800-945-WSBA. Out-of-state and federal government orders do not pay sales tax.

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WALK-IN • You may register for most WSBA-CLE seminars at the door. On-site registration is on a space-available basis.

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